

David Brainerd, Principal, Investment Management, Co-Investment
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David Brainerd serves as a Principal and is responsible for sourcing, negotiating and closing selected property acquisitions as well as for overseeing investment management and disposition of owned properties. Mr. Brainerd leads co-investment opportunities and manages relationships with selected equity partners; and has supervised investments representing over 2.5 million square feet of shopping centers, 1.4 million square feet of office space, and approximately 7,000 acres of land for Madison Marquette. He also serves as a Senior Vice President for Capital Guidance.



Mr. Brainerd began his career with the mortgage-backed securities team of First Boston Corporation's Real Estate Finance Group. There he was responsible for the underwriting of large portfolios of commercial and residential mortgage loans for purchase and securitization by the firm. Mr. Brainerd brings almost 25 years of industry experience, and has been involved in real estate investment transactions with an aggregate value of \$1.5 billion.

Mr. Brainerd holds a master's degree in management from the Sloan School of Management at MIT and a bachelor's degree in finance from the University of Massachusetts at Amherst. He is a member of the Urban Land Institute, where he serves as vice chair of the Commercial and Retail Development Council (Silver Flight), and the International Council of Shopping Centers.