

**Tom Gilmore, Chief Strategy Officer, Retail Solutions**

323-602-5311

[thomas.gilmore@madisonmarquette.com](mailto:thomas.gilmore@madisonmarquette.com)

Tom Gilmore is Chief Strategy Officer, Retail Solutions and leads marketing, leasing and strategic advisory services for Madison Marquette's retail practice. Madison Marquette provides services to a select group of institutional and private owners of retail, mixed-use, urban specialty, regional malls and community centers throughout the United States.



Tom joined Madison Marquette in 2002 to form the Madison Consulting Group (MCG). MCG provided strategic planning, advisory and implementation services to a variety of clients including the University of Pennsylvania, MIT, DMB Associates, A&B Properties, The Queen Emma Foundation, Kamehameha Schools, Samsung, Universal Studios Hollywood and for assets within the Madison Marquette portfolio.

In 2006, Tom was named Senior Vice President of Madison Marquette and worked with the firm's investment team to identify and assist in underwriting investment opportunities in California, Arizona and Hawaii. Once an asset was acquired, Tom organized and led the project implementation teams through the planning and commencement of the project. In 2009, Tom was named Executive Vice President and assumed responsibility for managing the company's western region operating group and in 2011 was named President of the national operating group.

Prior to joining Madison Marquette, Tom was Senior Vice President of Universal Citywalk, the 300,000ft retail and entertainment center at Universal Studios Hollywood. As a member of the project's development leadership team, Tom was directly responsible for leading and executing the leasing effort, establishing the operating plan and overseeing the asset's operations in its initial five years.

Tom began his career with The Rouse Company, serving in a variety of capacities within the company's operating group. Project experience with Rouse included the renovation and expansion of The Citadel Mall, a re-imaging and remerchandising of Faneuil Hall Marketplace, and a reimagining and remerchandising of Santa Monica Place.