

# **ABOUT MERCATO**

SF GLA 455,000

SF Restaurant & Retail 315,000

2018 Overall Retail Comp Sales \$622/SF

National Restaurant Sales Over \$1,000/SF

SF Class A Office Space 92

Luxury Condominiums 49

Single-Family Homes & Villas \$500/SF







#### AUDIENCE

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College Gra	duates	73%
Female Visit	ors	69%
18-44 years	old	34.7%
Daytime vis	itors	60%
Mercato HE		\$120k+

\*Based on independent third-party geofence research over 33-month period

#### COMPARISON TO 5TH AVENUE SOUTH

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Mercato has a higher share of shopper visits and more traffic on weekends and weekdays especially in the off-season. Average HHI (\$120k+) of Mercato's shoppers in 3% higher than 5th Avenue South and 22.5% higher than the 2-county market.

Mercato Apparel Spending \$201.M/YR.

\*Third-party intercept study, geofence research & U.S. Census



"Mercato draws
a customer that
is younger,
better educated
and earns more."







"Customers spend their days shopping in the sunshine and nights out dining, drinking, and enjoying entertainment with friends."



## STYLE

















## SHINE











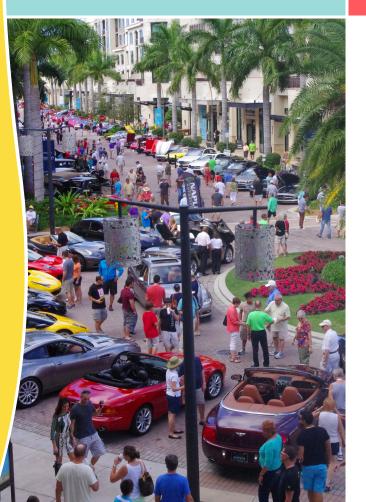






# COMPREHENSIVE PROPERTY & TENANT MARKETING

All Mercato tenants benefit from cross-marketing opportunities and exciting events that draw big crowds.



#### MORE THAN 40 EVENTS ANNUALLY

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Monthly concerts

Outdoor movies

Naples International Film Festival

Brew-Ha-Ha Craft Beer Fest

Naples Motorfest Exotic Car Show

Sunday Funday concert series

HalloWine Walk

Woofstock

Halloween Extravaganza

Boulderbrook Art Show

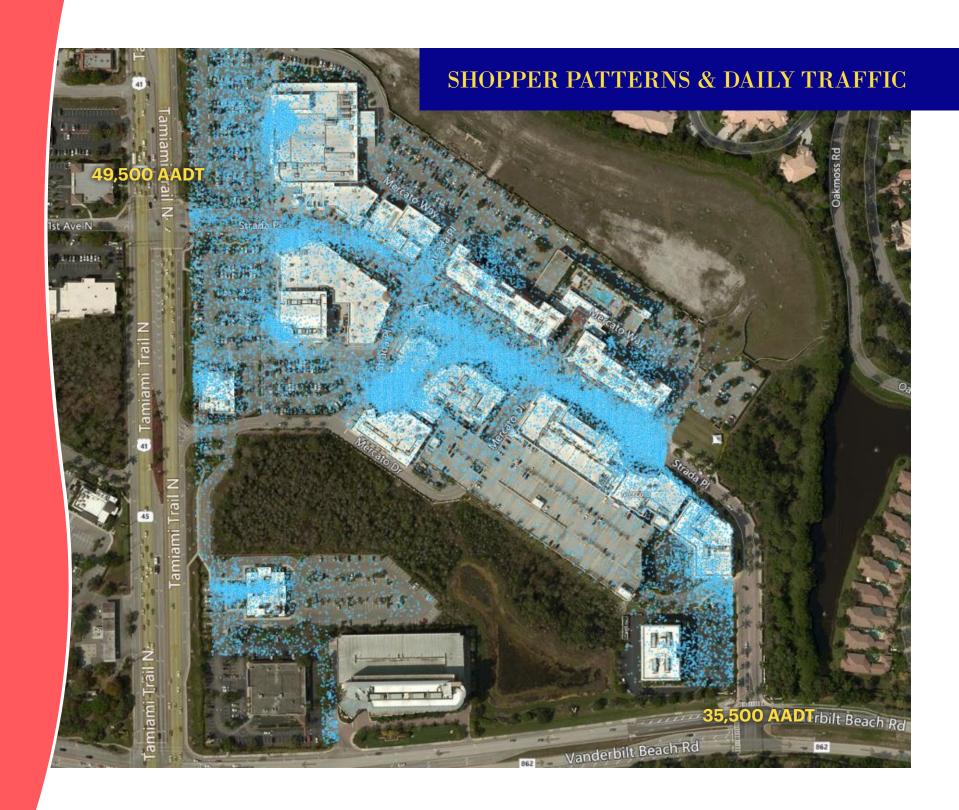
Christmas Tree Lighting

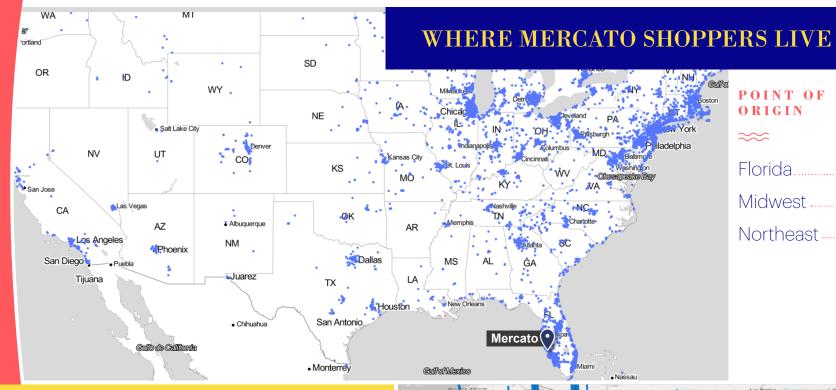
#### ENGAGING SOCIAL MEDIA

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#### **Followers**

Twitter\_\_\_\_\_\_6,100





POINT OF ORIGIN

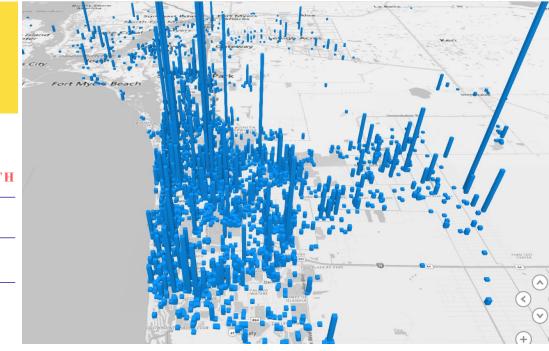
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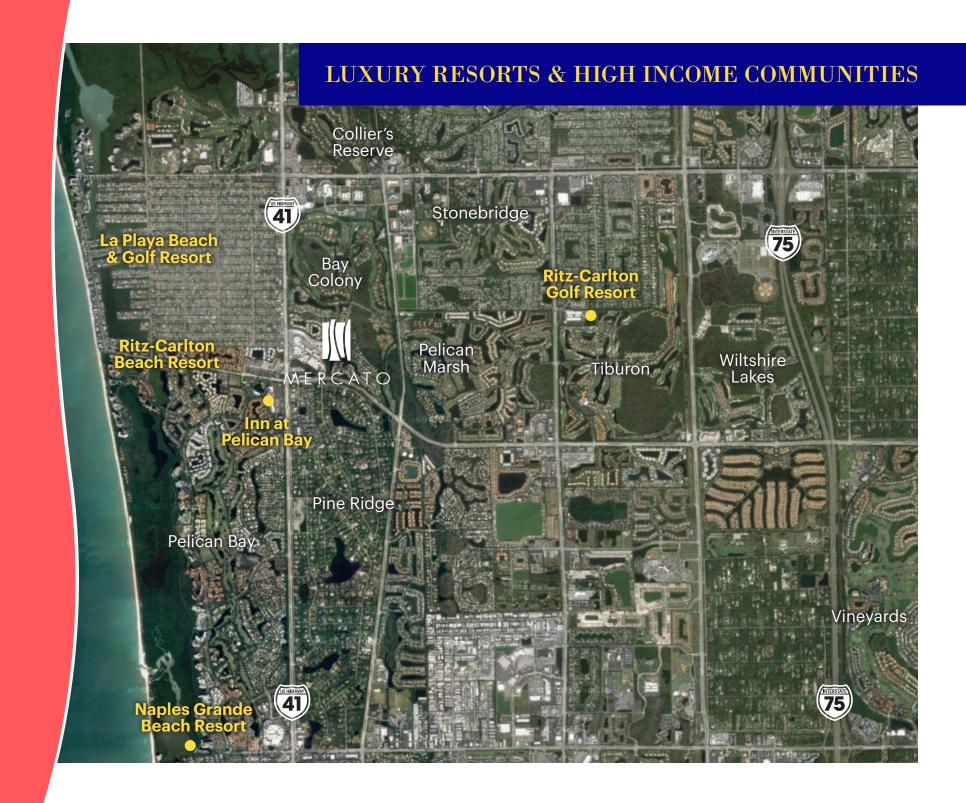
Midwest ...... 9.1%

Northeast ..... 8.4%

"Mercato draws significantly more local, year-round residents than 5th Avenue South."

	MERCATO	5TH AVENUE SOUTH
Collier County	56.3%	49.6%
Lee County	14.6%	5.8%





# **NEWS ARTICLES**

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Naples, FL ranks #1 in the U.S. for economic growth

- Bloomberg

Top 20 Best Small Cities in America

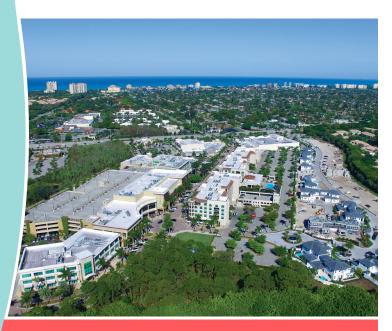
- Condé Nast Traveler

#1 for future job growth

- Forbes

#1 Best Destination for Luxury Travelers

- USA TODAY



Naples has 15th richest zip code in America

- April 2018

Naples named Happiest & Healthiest in America for the 3rd consecutive year

- March 2018

Naples Ranks #4 in "South's Best Food Towns"

— April 2018

\$150 million terminal expansion coming to SWFL Int'l Airport

- March 2018

Nine hotels underway in Collier County as tourism soars

— April 2018

Collier County sees 50 percent increase in building permits

— April 2018

Enrollment at Florida Gulf Coast University is five times higher than when it opened 20 years ago

-August 2017





## CONTACT US

#### LEASING

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