

**Glen Perkins, Principal, Investment Management – Office and Healthcare**  
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Glen Perkins is Principal, Investment Management focusing on the office and healthcare sectors for Madison Marquette. Prior to the June 2018 merger of PMRG and Madison Marquette, Mr. Perkins served as Executive Vice President and Managing Director of PMRG’s Investment Committee for acquisitions and development, and was directly responsible for the vision, growth, and profitability of the firm’s development business. Mr. Perkins led the team’s strategic approach, capitalization efforts and joint ventures while identifying new business opportunities on a broad spectrum of initiatives.



With over 30 years in the real estate industry, his depth of experience encompasses all product types and facets of development, financial feasibility, investment analysis, transaction structuring, asset management, acquisition/disposition, leasing, and brokerage. As a former President and Divisional Partner with Trammell Crow Central Residential, Mr. Perkins also has significant experience in the residential sector.

Prior to joining PMRG, Mr. Perkins built an extensive career with R&B Commercial Real Estate Services. He and his partners acquired R&B Commercial in the early 1990’s and several years later sold their company to a publicly traded real estate firm. This provided a unique opportunity to join PMRG to create a national development platform, and expanding capabilities to include the healthcare sector.

Since the development team’s inception in 2000, PMRG executed numerous ground up commercial and residential development projects; in 2004, it expanded its platform to include the healthcare market. The team subsequently executed the successful ground-up development and construction management of more than 60 healthcare facilities, totaling more than \$650 million; inclusive of acute care hospitals, medical office buildings, surgery centers, outpatient facilities, senior living and transitional care.

Mr. Perkins holds a Bachelor of Business Administration degree from The University of Texas at Austin. He is a licensed Real Estate Broker, a Certified Commercial Investment Member (CCIM) and a Certified Property Manager (CPM). He is a member of the North Texas Commercial Association of Realtors (NTCAR), the Urban Land Institute (ULI) and the Institute of Real Estate Management (IREM).