



## Dan McCahan

Chief Operating Officer

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As Chief Operating Officer, Dan McCahan is responsible for expanding the company's national portfolio and building its network of relationships with capital partners and clients. Dan oversees day-to-day operations of the company's integrated services and provides the vision and leadership to contribute to portfolio and revenue growth.

Previously, Dan served as Senior Vice President, Project Management responsible for managing the development of a portfolio over 3 million square feet (280,000 square meters) including retail, residential, hotel and office uses the development activity in Washington D.C. As asset manager he managed Madison's day-to-day activity as co-developer of The Wharf.

Prior to joining Madison Marquette, Mr. McCahan was a development executive in Archstone's mixed-use division where he was responsible for evaluating new development opportunities, as well as oversight of projects from pre-development through construction completion. Notable projects include CityCenterDC, a \$700 million mixed use development in downtown Washington DC, and Wisconsin Place in Chevy Chase MD. He also played a key role in developing proposals for Poplar Point and Howard University Town Center in Washington DC, in addition to other projects in the Boston, Baltimore and Atlanta markets.

Prior to joining Archstone, Mr. McCahan was a project manager for Urban Atlantic where he was responsible for all aspects of more than \$200 million in residential development. His projects included Henson Ridge, a major redevelopment in Washington, DC's Ward 8 that transformed a former public housing site into a new mixed-income residential neighborhood with 600 homes for rent and for sale, as well as a 238-unit apartment renovation and a market rate condo conversion in Alexandria, VA.

In previous positions, Mr. McCahan served as Vice President for a real estate consulting firm, Basile Baumann Prost and Associates, where he focused on the privatization of military housing, and as a developer for Regency Development Associates, an affordable housing provider.

Mr. McCahan earned a Bachelor of Arts in Economics from the University of Virginia and a Master's degree in Planning from the University of North Carolina at Chapel Hill.