



David Brainerd

Principal, Investment Management

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David is responsible for sourcing, negotiating, and closing selected property acquisitions as well as overseeing investment management and disposition of owned properties. He leads co-investment opportunities and manages relationships with selected equity partners.

David has more than 20 years of industry experience and has been involved in real estate investment transactions valued at \$1.5 billion. He joined Madison Marquette in 2016 and has supervised investments for the firm representing over 2.5 million square feet of shopping centers, 1.4 million square feet of office space, and approximately 7,000 acres. He also serves as a Senior Vice President for Capital Guidance, Madison Marquette's parent company.

He began his career with the mortgage-backed securities team of First Boston Corporation's Real Estate Finance Group where he was responsible for the underwriting large portfolios of commercial and residential mortgage loans for purchase and securitization by the firm.

David earned a master's degree in management from the Sloan School of Management at MIT and a bachelor's degree in finance from the University of Massachusetts at Amherst. As a member of the Urban Land Institute, he serves as vice chair of the Commercial and Retail Development Council (Silver Flight) and is a member of the International Council of Shopping Centers.